

## FOR IMMEDIATE RELEASE

# AUTOBODY JOBBERS WAREHOUSE NAMED DISTRIBUTOR OF THE YEAR BY KIRKER AUTOMOTIVE FINISHES

NEW JERSEY-BASED WAREHOUSE DISTRIBUTOR EARNS PRAISE FOR SUSTAINED SALES GROWTH AND CONTINUED PARTNERSHIP

**NEWBURGH, NY / JULY 11, 2006** – Autobody Jobbers Warehouse, a large-scale, full service distributor of paint, body and equipment supplies, has been recognized by Kirker Automotive Finishes as the paint manufacturer's 2005 Distributor of the Year.

Based in Paterson, NJ, Autobody Jobbers Warehouse (ABJ) distributes supplies from many of the nation's leading manufacturers of autobody repair products to dealers across 14 Northeast and Mid-Atlantic States. Among the items in its catalog are refinish materials manufactured by Kirker Automotive Finishes and its parent company, Coventry Coatings.

During an event held today at Kirker's headquarters, Autobody Jobbers Warehouse President Bill Nathan and Keve Stevens, vice president and general manager, were honored for their continued partnership with Kirker Automotive Finishes. Specifically, Nathan – a third-generation owner – was lauded for helping to grow the Kirker and Coventry brands in the Northeast's automotive refinish marketplace over the past decade.

"We appreciate ABJ's aggressive salesmanship, creative promotion and commitment to customer service. Their success in distribution to the jobber level drives our success within the territory," said Bruce Sklak, president of Kirker Automotive Finishes. "Year after year, Bill, Keve and the rest of the ABJ team continue to become an even more important piece of our distribution network."

Autobody Jobbers Warehouse has posted a double-digit increase in its annual sales of Kirker and Coventry products over each of the past five years, and has increased sales by more than 35% for both of the past two consecutive years.

### **About Autobody Jobbers Warehouse**

With multiple trucks on the road daily, ABJ services jobber locations in New York, New Jersey, Connecticut, Massachusetts, Rhode Island, Vermont, New Hampshire, Maine, Pennsylvania, Delaware, Maryland, Virginia, West Virginia and Ohio. It's facility in Paterson, NJ, is the largest single-location PBE

warehouse in the eastern United States. For more information, please call ABJ's customer service line at 1-800-869-7001.

#### **About Kirker Automotive Finishes**

A division of Coventry Coatings Corp., Kirker Automotive Finishes has manufactured paint for more than one hundred years. Its line covers a complete range of automotive and fleet refinish products, including factory-packaged enamel and urethane paints, primers, clears and other related items. Kirker also maintains a significant private-label program. To learn more, please visit us at www.KirkerAutomotive.com.

#### CONTACT:

Matt Panuska VP – Sales & Marketing Kirker Automotive Finishes Phone: 1-800-307-7951 Fax: 845-562-8986

mpanuska@kirkerautomotive.com www.kirkerautomotive.com